

**Kannur International Airport Limited**



**EOI No: KIAL/COO/67/2020-21**

**Expression of Interest for Designing, Engineering, Developing and  
Operating Sky Walk Shopping Centre cum Connecting Corridor**

**at**

**Kannur International Airport**

**December 2020**

Page 1 of 4

Kannur International Airport Limited  
CIN: U63033KL2009PLC025103  
Registered Office: Kara-Peravoor, Mattannur, Kannur - 670702  
Ph: (+91) 490 2481000, Website: [www.kannurairport.aero](http://www.kannurairport.aero)

## DISCLAIMER

The information contained in this Request for Expression of Interest (REOI) or subsequent provided to Applicant(s) (as hereinafter defined), whether verbally or in documentary or any other form by or on behalf of Kannur International Airport Limited (Kannur Airport) or any of its employees or advisers, is provided to the Applicant(s) on the terms and conditions set out in this EOI and such other terms and conditions subject to which such information is provided.

This REOI is not an agreement or an offer by Kannur Airport to the prospective Applicant(s) or any other person. The purpose of this REOI is to provide interested parties with information that may be useful to them in the formulation of their EOI(s) (as hereinafter defined) pursuant to this REOI. This REOI includes a few information in relation to the Designing, Engineering, Developing and Operating Sky Walk Shopping Centre cum Connecting Corridor between Car Park and Departure Level of Passenger Terminal Building (hereinafter called as the "Project") at Kannur International Airport.

The information given is not intended to be an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. Kannur Airport accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on the law expressed herein. Each Applicant should, conduct its own investigations and analysis before submitting the Proposal.

Kannur Airport also accepts no liability of any nature whether resulting from negligence or otherwise however caused arising from reliance of any Applicant upon the statements contained in this REOI.

Kannur Airport may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information, assessment or assumption contained in this REOI. The issue of this REOI does not imply that Kannur Airport is bound to select an Applicant or to appoint the selected Applicant, as the case may be, for the Project and Kannur Airport reserves the right to reject all or any of the EOIs without assigning any reasons whatsoever. The Applicant shall bear all its costs associated with or relating to the preparation and submission of its EOI(s) including but not limited to preparation, copying, postage, delivery fee, expenses associated with any demonstrations or presentations which may be required by Kannur Airport or any other costs incurred in connection with or relating to its EOI. All such costs and expenses will remain with the Applicant and Kannur Airport shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by an Applicant in preparation or submission of the EOI, regardless of the conduct or outcome of the selection process.

## 1. Scope of Work:

Kannur Airport is interested to develop a connecting corridor between Car park and Departure level. The corridor will be at a height of 30 m (Approx.) from the ground level. The elevated corridor will be an attraction for the Public, visitors and travelers. The corridor is to be developed in such a way that the space so built can be utilized for multipurpose like as a commercial area to accommodate F&B outlets, Retail outlets and also walkway for the passengers to reach Departure from the car park. The facilities proposed are;

- i. Vertical structure of about 30 m height at car park to accommodate lift, stair and toilets.
- ii. Corridor of around 100 m length with an appropriate width to accommodate walk way and commercial area.

## 2. Key Terms & Conditions

1. The business model shall be design, build, operate and transfer.
2. The period of lease 15 years extendable by 5 years on mutually agreed terms after 15 years.
3. The successful builder shall invest full money for the development of the infrastructure.
4. The successful bidder shall pay certain percentage of revenue to Kannur Airport on monthly basis. The revenue share shall increase progressively.
5. Apart from revenue share the successful bidder shall pay a lump sum interest free Security deposit.
6. The bidder shall obtain all the statutory clearances.
7. The structural vetting of the structure to be obtained from NIT/Govt. engineering college or like reputed institute.
8. The construction time can be around 18 months
9. The water, electricity shall be given by Kannur Airport on payment of applicable charges.
10. The sewer line can be connected to main STP line of Kannur Airport.
11. After the lease period the property ownership shall rest with Kannur Airport.

3. **Submission of Documents/Details:**

The interested parties are requested to submit their willingness along with the following details;

- a. Name of firm
- b. Nature of firm
- c. GST/PAN number
- d. Company registration details
- e. Nature of experience
- f. Turnover of last 5 years
- g. Abridged balance sheet for last 5 years.

4. **Timelines:**

Schedule	Timelines
Date of issue of EoI	2 December 2020
Last date for clarifications (if required) from Applicant(s)	8 December 2020, 1700 hrs
Pre Bid Meeting (through Video Conference)	11 December 2020, 1500 hrs
Clarifications of Applicant's queries	18 December 2020, 1700 hrs
Presentation by interested parties on their suggestions	22 December 2020, 1100 hrs
Last date of submissions of Proposal	29 December 2020, 1700 hrs

5. **Issuance of EoI Document:**

Interested Applicants shall download the EoI Document from Kannur Airport website and submit the Proposals as cited Point 4 above to Kannur Airport through e-mail [commercial@kannurairport.aero](mailto:commercial@kannurairport.aero). Corrigendum/amendment(s) / notification(s) related to this EoI document will be published on the Kannur Airport website [www.kannurairport.aero](http://www.kannurairport.aero). Kannur Airport shall not entertain any Correspondence / Proposal from any other interested parties/ agencies after the last date of submission of EoI as set out hereinabove.